

PURCHASE AND SALE TRANSACTIONS

Real Estate Lawyers Handling Purchases and Sales in Pennsylvania and New Jersey

At Kaplin Stewart, we provide professional, quality representation of both buyers and sellers in commercial real estate purchase and sale transactions. Our real estate transaction attorneys and paralegals have the knowledge and experience necessary to navigate the often-tricky contracts. Whether the real estate being purchased or sold is local to the Philadelphia area or located in the surrounding counties, our lawyers are equipped to negotiate and draft the purchase and sale agreement that most effectively and cost-efficiently protects our clients. We recognize the old saying that "the devil is in the details", and we pride ourselves on attention to those details. Every real estate lawyer at our firm is also well recognized for their ability to transform their business expertise into a practice that offers services tailored to each client's individual and varied needs.

Addressing the Multitude of Risks Buyers and Sellers Face

Real estate purchase and sale agreements are potential minefields of risk because of the sheer volume of issues that can arise. Our real estate lawyers not only understand the multitude of risks facing buyers and sellers in real estate transactions, we also understand the different viewpoints and concerns of both of these parties.

The attorneys in our real estate transaction practice have extensive experience in the purchase and sale of all types of real estate from both the buyer's and seller's perspective, ranging from the purchase of vacant land to be developed into the next first-class shopping center or office development to the sale of existing commercial projects with or without current tenants. One particular area in which our professionals thrive is identifying potential risks unique to real estate contracts. We are also skilled in drafting provisions to account for those risks – whether those risks relate to existing contracts that burden the real estate to be purchased or sold, environmental risks and hazards associated with a real estate parcel, or complications that sometimes arise in obtaining permits and approvals for the development or re-development of land.

Properly and effectively drafted letters of intent and purchase and sale agreements can help real estate businesses avoid conflicts later in the purchase and sale process, whether such problems arise during a buyer-clients' investigation of a property or in connection with obtaining financing for the purchase of the real estate. A well-drafted agreement can also address the seller-client's obligations concerning a buyer's title objections or any representations and warranties

about the real estate being sold and can help avoid other disputes that may arise at closing.

Contact a Real Estate Attorney at Our Firm to Assist with a Stress-Free Sale

Our lawyers take a practical business approach to each commercial real estate transaction. We carefully identify and explain to our clients the relevant risks applicable to each contract and avoid the "over-lawyering" that everyone knows can stall transactions. By doing so, the attorneys at Kaplin Stewart help their clients find a solution for each issue that maximizes the clients' benefit while minimizing risk. We service businesses and other entities with offices in Philadelphia and Blue Bell, Pennsylvania as well as Cherry Hill, New Jersey. Contact us online or by phone at 610-260-6000 today to arrange a consultation. Our clients come to us from Bucks County, Montgomery County, Chester County, Philadelphia County, Delaware County and beyond.